

DAIRY BUSINESS OF THE YEAR

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DBOY 2015
for 2013-14 season
Average payout \$8.40

Finalists Name	Award	Location	Cows and Effective Area	Milk Production KgMS	Return on Capital	Operating Profit per ha	Operating Profit Margin	Cost of Production per kgMS	Pasture Harvest tDM/ha	Pasture % of Feed	Core per Cow Costs	Labour Efficiency Cows /FTE	Environ Score	HR Score (out of 15)
Huntly Road Dairies Ltd Duncan and Anne-Marie Wells	Supreme Winner Best Otago Farm performance Finalist with Lowest Environmental Impact	Outram Otago	620cows 177ha	477/cow 1,672/ha	12.9%	\$ 7,837	53.2%	\$ 3.78	15.7	83.6%	\$ 822	145	80%	8.3
Dipton Dairies Ltd Tim and Rebecca Dawkins and John and Karla Ferris	Runner Up Best Southland Farm performance Low Input farm with Best ROC Finalist with Best People Performance and Leadership	Dipton Southland	2500cows 637ha	414/cow 1,624/ha	12.1%	\$ 7,451	51.3%	\$ 3.89	18.1	90.4%	\$ 969	255	60%	10.8
Stolte Dairy Farm Ltd Clarence and Elise Stolte	Recognition of Excellence- Consistent performance over two years	Carterton Wairarapa	500cows 165ha	448/cow 1,359/ha	12.1%	\$ 7,788	60.1%	\$ 3.13	13.5	92.7%	\$ 715	175	67%	9.0
Butterworth Enterprises Rex and Sharon Butterworth	Best Waikato Farm performance Business Resilience - Lowest COP	Walton Waikato	450cows 106ha	447/cow 1,906/ha	10.9%	\$ 10,344	60.2%	\$ 3.13	14.8	68.9%	\$ 640	213	80%	11.3
MicNat Farms Limited Michael and Natalie Coyne	Best Northland Farm performance Medium Input farm with Best ROC	Whangarei Northland	323cows 143ha	405/cow 916/ha	16.6%	\$ 4,521	53.1%	\$ 3.59	9.2	81.9%	\$ 478	98	47%	9.7
Cammock Farms Limited Daniel and Rochelle Cammock	Best Wairarapa/ Hawkes Bay Farm performance	Dannevirke Hawkes Bay	470cows 166ha	375/cow 1,061/ha	11.4%	\$ 5,242	54.4%	\$ 3.59	12.9	92.9%	\$ 559	187	73%	10.8
Landcorp - Ruapehu Farm Brian Wilkinson	Best Manawatu Farm performance High Input farm with Best ROC	Foxton Manawatu	871cows 253ha	429/cow 1,476/ha	11.8%	\$ 6,694	51.9%	\$ 3.78	12.0	65.4%	\$ 627	150	67%	9.8
Lismore Dairy Ltd Dave Mavor and John McCarthy	Best Canterbury Farm performance	Ashburton Canterbury	900cows 250ha	483/cow 1,739/ha	8.6%	\$ 7,837	48.1%	\$ 4.35	14.3	73.9%	\$ 787	180	73%	8.7
Merino Downs Ltd Richard and Maree Gardner	Finalist	Gore Western Otago	448cows 156ha	512/cow 1,469/ha	13.0%	\$ 6,455	49.5%	\$ 4.19	13.2	79.1%	\$ 804	159	53%	8.0
McLarnon Road Farm Tim Montgomerie	Finalist	Cambridge Waikato	447cows 107ha	401/cow 1,675/ha	9.0%	\$ 6,791	44.3%	\$ 4.41	13.3	64.1%	\$ 607	127	53%	7.1
Kaimai Dairy Ltd Anna Kalma	Finalist	Waitoa Waikato	240cows 70ha	436/cow 1,490/ha	9.8%	\$ 6,945	52.9%	\$ 3.74	15.2	87.2%	\$ 566	209	67%	11.3
NZ Average Benchmark		NZ	520 / 165	395 / 1250	8.2%	\$ 4,603	41.3%	\$ 4.72	12	76.1%	\$ 676	147	-	-
NZ Top 10% Benchmark		NZ	548 / 153	446 / 1596	12.4%	\$ 7,399	52.0%	\$ 3.77	14.3	73.8%	\$ 589	179	-	-

*Top HR & Environmental performers were selected from the finalists then further scrutinised to select an overall Best People Management Winner and an Environmental Winner with the most robust system in place

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