

FINALISTS DETAILS FOR 2011 NZ DAIRY BUSINESS OF THE YEAR

Name	Awards	Effective Area & Cows	Milk Production	Return on Capital	Profit per Hectare	Operating Profit Margin	Cost of Production per kgMS	Pasture Harvest	Purchased Forage Cost per tDM	Purchased Concentrate Cost per tDM	Labour Efficiency (Cows/FTE)	Core per Cow Costs
Alan & Sharron Davie-Martin	Supreme + Low Supplement	140 Hectares, 495 cows	1689 kgMS/ha, 476 kgMS/Cow	9.4%	\$4,827	43%	\$3.31	16.8	\$271	\$389	168	\$777
Scott & Larissa Anderson	Waikato + Medium Supplement	105 hectares, 328 cows	1190 kgsMS/ha, 376 kgsMS/cow	7.2%	\$3,445	42%	\$3.13	10.6	\$113	\$240	173	\$516
David Lister	Canterbury + Most Improved	143 Hectares, 551 cows	1735 kgMS/ha, 450 kgMS/ha	9.2%	\$4,884	43%	\$3.41	17.0	\$196	\$317	164	\$754
Andrew & Liisa Hamilton	Northland	91 hectares, 280 cows	1162 kgsMS/ha, 379 kgsMS/cow	5.8%	\$2,293	30%	\$4.12	11.3	\$128	\$322	124	\$486
Alistair & Margo Robertson	Manawatu/Taranaki	217 Hectares, 550 cows	1132 kgMS/ha, 447 kgMS/cow	7.2%	\$2,974	40%	\$3.72	12.2	\$275	n/a	136	\$607
Guy, Ella & Simon Broekhuizen	Otago/Southland	189 Hectares, 525 cows	1028 kgMS/ha, 370 kgMS/Cow	7.4%	\$2,711	41%	\$3.42	11.1	\$297	\$291	197	\$653
Don & Wilma Schimanski	High Supplement	175 Hectares, 748 cows	1746 kgMS/ha, 407 kgMS/Cow	6.7%	\$4,251	36%	\$3.84	12.8	\$261	\$310	173	\$457
Con & Tracey Crowley		36 Hectares, 161 cows	1990 kgMS/ha, 433 kgMS/cow	6.4%	\$4,334	33%	\$3.93	14.3	\$347	\$284	114	\$630
Hans Geessink		104 hectares, 743 cows	1917 kgsMS/ha, 520 kgsMS/cow	6.6%	\$4,633	36%	\$3.82	10.7	\$228	\$243	186	\$654
Kevin & Debbie Hall		145 Hectares, 445 cows	1,311 kgMS/ha, 427 kgMS/Cow	6.5%	\$3,083	35%	\$3.91	14.0	\$265	n/a	147	\$770
Crofton Hamilton		155 Hectares, 430 cows	1029 kgMS/ha, 370 kgMS/Cow	6.2%	\$1,965	30%	\$4.25	10.6	\$122	\$321	148	\$639
Foster & Karen Kalma		113 hectares, 700 cows	2319 kgsMS/ha, 372 kgsMS/cow	6.9%	\$5,827	39%	\$3.60	14.0	\$189	\$317	150	\$372
Craig & Alice Knowles		165 hectares, 483 cows	1348 kgsMS/ha, 430 kgsMS/cow	5.9%	\$3,320	38%	\$3.61	11.7	\$288	\$288	201	\$547
NZ Average Benchmark		154 hectares, 475 cows	1114 kgsMS/ha, 355 kgsMS/cow	4.0%	\$2,202	30%	\$4.22	12.2	\$260	\$312	141	\$568
NZ Top 10% Benchmark		138 hectares, 496 cows	1440 kgsMS/ha, 400 kgsMS/cow	6.8%	\$4,042	42%	\$3.42	14.7	\$242	\$303	175	\$505