

Finalist Results for 2014 Dairy Business of the Year

Name	Award	Location	Effective Area & Cows	Milk Production KgMS	Return on Capital	Operating Profit per ha	Operating Profit Margin	Cost of Production per kgMS	Pasture Harvest	Pasture % of Feed	Core per Cow Costs	Labour Efficiency (Cows/FTE)	Environ Score	HR Score (out of 15)
Longland Dairies Ltd Martin and Linsey Furrer	Supreme Winner Canterbury Best Farm Business	Ashburton Canterbury	295 ha 1,250cows	501 /cow 2,124 /ha	7.5%	\$ 5,025	35.7%	\$ 3.86	18.6	80.6%	\$ 634	164	66%	10.5
Shamrock Fern Dairies Ltd Kieran and Leonie Guiney	Runner Up Best Low Input System	Fairlie Canterbury	250 ha 900 cows	381 /cow 1,377/ha	7.2%	\$ 4,607	49.5%	\$ 2.86	16.6	95.0%	\$ 641	159	60%	9.2
Stolte Dairy Farm Ltd Clarence and Elise Stolte	Best Manawatu/Wairarapa Farm Best Medium/High Input System	Carterton Manawatu	165 ha 500 cows	390 /cow 1,181 /ha	7.5%	\$ 3,708	44.0%	\$ 3.23	9.9	75.8%	\$ 584	175	72%	8.4
Stranraer Farm Roger and Rosemary Hamilton	Best Southland Farm Business Lowest Environmental Footprint	Winton Southland	304.5 ha 923 cows	473 /cow 1,439 /ha	5.0%	\$ 2,623	27.9%	\$ 4.06	14.6	91.0%	\$ 866	175	84%	8.6
Shortland Farm Ltd Partnership Kenneth and Rachel Short	Best Taranaki Farm Business Best People Management	Taranaki	142 ha 446 cows	287 /cow 903 /ha	5.3%	\$ 2,886	48.3%	\$ 3.01	12.6	100.0%	\$ 284	191	78%	9.1
Crofton Hamilton	Best Northland Farm Business	Waiuku Northland	150 ha 456 cows	384 /cow 1,175 /ha	5.8%	\$ 2,384	29.7%	\$ 4.17	11.7	80.5%	\$ 611	145	86%	9.3
Gordham Farms Ltd Brett and Rachael Gordon	Best Equal Waikato/Bay of Plenty	Hamilton Waikato	200 ha 580 cows	361 /cow 1,066 /ha	6.0%	\$ 3,637	47.1%	\$ 2.87	12.0	88.9%	\$ 471	147	74%	6.8
Westmorland Estate Ltd David and Sue Fish	Best Equal Waikato/Bay of Plenty	Waitoa Waikato	200 ha 800 cows	405 /cow 1,636 /ha	5.9%	\$ 4,820	38.1%	\$ 4.44	14.5	72.6%	\$ 606	136	82%	9.5
Wairongomai Valley Farms Ltd Johan and Kylie van Ras	Finalist	Morrinsville Waikato	70 ha 235 cows	404 /cow 1,378 /ha	6.4%	\$ 4,081	39.1%	\$ 4.42	12.2	69.5%	\$ 534	151	68%	9.1
Greg and Margaret Schumacher	Finalist	Reporoa Central Plateau	236 ha 849 cows	438 /cow 1,616 /ha	4.1%	\$ 2,126	20.1%	\$ 4.88	10.7	58.7%	\$ 636	157	58%	9.5
Stonehurst Estates Ltd Christine Tremewan	Finalist	Geraldine Canterbury	324 ha 1,079cows	463 /cow 1,542 /ha	6.1%	\$ 3,547	32.0%	\$ 4.03	13.5	72.9%	\$ 751	173	56%	7.3
NZ Average Benchmark		NZ	165 ha 512 cows	377 /cow 1,188 /ha	4.1%	\$ 1,997	25.6%	\$ 4.42	12.2	80.0%	\$ 612	144	-	-
NZ Top 10% Benchmark		NZ	151 ha 529 cows	425 /cow 1,523 /ha	7.0%	\$ 3,825	38.2%	\$ 3.58	14.6	77.1%	\$ 544	176	-	-

Note: Top HR and Environmental performers were selected from the finalists then further scrutinised to select an overall Best People Management Winner and an Environmental Winner with the most robust system in place.

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