

FINALISTS DETAILS FOR 2012 NZ DAIRY BUSINESS OF THE YEAR

2010/11 Season

Name	Award	Effective Area & Cows	Milk Production	Return on Capital	Operating Profit per ha	Operating Profit Margin	Cost of Production per kgMS	Pasture Harvest	Purchased Forage Cost per tDM	Purchased Concentrate Costs per tDM	Labour Efficiency (Cows/FTE)	Core per Cow Costs	Enviro Score	HR Score
Don and Wilma Schimanski	Supreme + Waikato Best Farm	175 hectares 730 cows	2,027kgMS/ha 474kgMS/Cow	13.8%	\$ 8,814	52.2%	\$ 3.50	13.7	\$ 423	\$ 441	165	\$ 476	73%	37%
Graeme and Shelley Monk	Bay of Plenty Best Farm + Environmental	71 hectares 191 cows	963kgMS/ha 354kgMS/Cow	10.6%	\$ 4,055	47.2%	\$ 3.54	10.9	\$ 455	\$ 335	133	\$ 624	93%	
Cloverdale Holdings Ltd Andrew and Nicky Watt	Environmental + People Management	730 hectares 2828 cows	1,615kgMS/ha 417kgMS/Cow	11.2%	\$ 6,378	47.0%	\$ 4.00	17.2	\$ 382	\$ 282	186	\$ 730	93%	63%
Longbeach Dairies Ltd Gary and Val Wright	Low Input Canterbury Best Farm	247 hectares 980 cows	1,664kgMS/ha 419kgMS/Cow	11.9%	\$ 6,588	47.1%	\$ 3.97	16.4	\$ 386	\$ 429	180	\$ 679	87%	66%
Mobh Farms Kevin Hall + Tim Montgomerie	Southland Best Farm	248 hectares 615 cows	1,105kgMS/ha 442kgMS/Cow	8.2%	\$ 4,624	51.0%	\$ 3.68	12.2	\$ 332	\$ 626	181	\$ 746	73%	53%
G F Farms Peter and Anthony Giesbers	Northland Best Farm	115 hectares 298 cows	966kgMS/ha 372kgMS/Cow	10.9%	\$ 3,541	42.2%	\$ 4.15	9.3	\$ 390	\$ 577	207	\$ 573	69%	60%
Syme Ag Ltd Richard and Davina Syme	Medium Input	64 hectares 235 cows	1,706kgMS/ha 457kgMS/Cow	11.6%	\$ 6,631	47.8%	\$ 3.92	14.8	\$ 360	\$ 408	108	\$ 588	67%	51%
Brudon Farms Bruce and Donna Arnold	High Input	151 hectares 600 cow	1,875kgMS/ha 470kgMS/Cow	12.1%	\$ 8,411	52.3%	\$ 3.64	13.4	\$ 421	\$ 282	160	\$ 590	80%	60%
Trewithen Farm, Faull Farms Oliver Faull	Taranaki Best Farm	157 hectares 720 cows	2,079kgMS/ha 452kgMS/Cow	11.7%	\$ 7,785	44.8%	\$ 4.21	13.2	\$ 415	\$ 364	130	\$ 566	80%	37%
Mullerwhero Farming Neil and Rosemary Muller		141 hectares 489 cows	1,505kgMS/ha 429kgMS/Cow	10.7%	\$ 6,702	53.1%	\$ 3.49	14.0	\$ 283	\$ 330	136	\$ 673	73%	59%
Hanze Farms Scott and Larissa Anderson		105 hectares 379 cows	1,449kgMS/ha 396kgMS/Cow	9.5%	\$ 4,724	39.7%	\$ 4.44	12.7	\$ 318	\$ 386	175	\$ 604	70%	73%
Andrew and Liisa Hamilton		101.8 hectares 292 cows	1,252kgMS/ha 431kgMS/Cow	8.7%	\$ 4,759	45.1%	\$ 4.03	11.9	\$ 237	\$ 446	119	\$ 512	80%	56%
2010/11 NZ Average		157.5 hectares 489 cows	1,130kgMS/ha 358kgMS/Cow	7.4%	\$ 3,887	41.4%	\$ 4.38	12.2	\$ 419	\$ 414	141	\$ 582		
2010/11 NZ Top 10%		144.7 hectares 513 cows	1,462kgMS/ha 403kgMS/Cow	11.4%	\$ 6,399	52.2%	\$ 3.51	14.7	\$ 377	\$ 384	174	\$ 513		

