

DAIRY BUSINESS OF THE YEAR		Finalist Results for 2013 Dairy Business of the Year											DAIRY BUSINESS OF THE YEAR	
Name	Award	Location	Effective Area & Cows	Milk Production KgMS	Return on Capital	Operating Profit per ha	Operating Profit Margin	Cost of Production per kgMS	Pasture Harvest	Pasture % of Feed	Core per Cow Costs	Labour Efficiency (Cows/FTE)	Enviro Score	HR Score
Blake, Sara, Stephen and Rhonda Korteweg	Supreme Winner HR Award Southland/Otago Best Farm	Balclutha Otago	175 ha 598 cows	454 /cow 1,563 /ha	9.5%	\$5,173	46.0%	\$3.19	15.9	88.6%	\$737	230	60%	73%
Beechbank Dairies Limited Alan and Sharron Davie-Martin	Runner Up Best Low Input System Canterbury Best Farm	Culverden Canterbury	140 ha 520 cows	497 /cow 1,876 /ha	10.4%	\$5,508	43.8%	\$3.43	18.7	93.1%	\$801	140	47%	49%
AMLAk Ltd Foster and Karen Kalma	Environmental (High Input) Best High Input System	Waitoa Waikato	113 ha 655 cows	416 /cow 2,425 /ha	9.3%	\$9,065	48.5%	\$3.62	15.6	56.7%	\$468	129	67%	42%
Mike and Lisa Parnwell Dolphy Mathis	Bay of Plenty Best Farm Environmental (Low Input)	Reporoa Central Plateau	102 ha 251 cows	462 /cow 1,140 /ha	8.2%	\$3,160	41.3%	\$3.62	11.7	90.1%	\$698	161	67%	54%
Parkfield Co Limited Matt and Claire Honeyfield	Taranaki Best Farm	Patea Taranaki	129 ha 403 cows	453 /cow 1,465 /ha	7.1%	\$4,860	47.0%	\$3.07	15.4	85.0%	\$572	159	60%	63%
Brudon Farms Bruce and Donna Arnold	Waikato Best Farm	Morrinsville Waikato	151 ha 600cows	493 /cow 1,985 /ha	9.0%	\$7,718	48.0%	\$3.65	14.3	62.7%	\$602	169	67%	67%
Kevin and Joanne Argyle	Manawatu Best Farm	Palmerston North	146 ha 445cows	494 /cow 1,509/ha	8.7%	\$5,057	46.3%	\$3.01	12.1	71.6%	\$537	126	67%	55%
Andrew and Lissa Hamilton	Northland Best Farm	Waiuku Northland	102 ha 308 cows	446 /cow 1,365 /ha	7.4%	\$3,352	35.5%	\$3.92	12.0	76.6%	\$463	140	50%	43%
Longland Dairies Ltd Martin and Linsey Furrer	Best Medium Input System	Ashburton Canterbury	295 ha 1,265	513 /cow 2,165 /ha	9.0%	\$5,843	40.4%	\$3.71	18.8	80.6%	\$646	163	53%	65%
Rob and Trish McIntosh	Environmental (Irrigated)	Culverden Canterbury	290 ha 1030	430 /cow 1,526 /ha	6.0%	\$3,402	31.8%	\$4.00	12.9	75.4%	\$737	173	73%	49%
GDR Farm Ltd Gary and Debra Rowlands	Finalist	Whakatane Bay of Plenty	83 ha 269 cows	368 /cow 1,197 /ha	8.3%	\$4,404	52.3%	\$2.73	14.6	96.3%	\$543	160	60%	53%
Garry and Joyce Voogt	Finalist	Otorohanga Waikato	77 ha 228 cows	376 /cow 1,129 /ha	9.1%	\$4,232	51.6%	\$2.61	14.0	93.5%	\$494	207	53%	57%
Lacmor Dairies Ltd Jason and Paula Strawbridge	Finalist	Ashburton Canterbury	385 ha 1,475 cow	455 /cow 1,743 /ha	9.5%	\$5,761	48.4%	\$3.10	17.7	90.3%	\$621	170	47%	56%
Hanze Farm Scott and Larissa Anderson	Finalist	Rotorua Waikato	105 ha 400 cow	439 /cow 1,691 /ha	7.5%	\$4,038	33.9%	\$3.94	13.5	69.8%	\$658	175	60%	39%
NZ Average		NZ	160 Ha 505 Cows	396 /cow 1,249 /ha	5.7%	\$2,920	33.9%	\$4.07	13.1	82.5%	\$604	141	-	-
NZ Top 10%		NZ	145 Ha 527 Cows	445 /cow 1,614 /ha	9.0%	\$5,011	44.9%	\$3.32	15.6	79.0%	\$535	173	-	-



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